## The Top Ten MISTAKES Leaders Make And How To Avoid Them! HANSFINZEL



### Mavericks?

- Samuel A. Maverick died in1870. He was a Texas pioneer who did not brand his calves. Definition: "An independent individual who does not go along with a group or party."





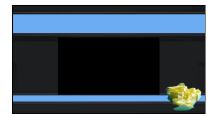


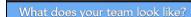






If you don't like change, you're going to like irrelevance even less. General Eric Shinseki, Former US Arm Chief of Staff (4 Star General)







We need Maveric	ks!
Mavericks are our way out of the slide toward in	nstitutional
<ul> <li>bureaucracy.</li> <li>Large organizations usually kill mavericks before</li> </ul>	a they can take
root.	s they can take
<ul> <li>Mavericks make messes by their very natureth institutions need.</li> </ul>	e good messe
Learn to recognize truly useful Mavericks.	



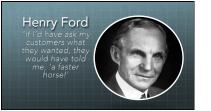


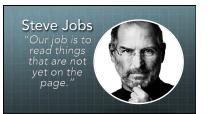


# The Eleven Commandments of Organizational Paralysis That's impossible We don't do things that way around here We've never done it that way It's too radical a change for us We tried something like that before and it didn't work

- I wish it were that easy It's against policy to do it that way When you've been around a little longer, you'll understand Who gave you permission to change the rules Let's get real, okay? How doe wou surgneet that what we are doing is unsport
- - How dare you suggest that what we are doing is wr







Cultivate Mavericks



The	Three	Deadlie	st Phrases
1. We	tried tha	it before an	d it

- didn't work.
- We've always done it that way!
   We've never done it that way!









Over managing is one of the great cardinal sins of poor leadership.
 Nothing frustrates those who work for you more than sloppy delegation with too many strings attached.
 Delegation should match each worker's follow-through ability.





5 A 11					
Why	it's	hard	to	Del	egate
e e e e e e e e					guu

- Fear of losing authority
- Fear of work being done poorly
- Fear of work being done better
   Fear of work being done better
   Unwillingness to take the necessary time

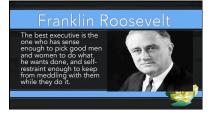
## Why its hard

- Fear of depending on others Lack of leadership training and positive delegation experience
- Fear of losing value in the organization
- 8. Fear of failure



### **Four Questions**

- 1. What am I supposed to do?
- 2. Will you let me dom
- 3. Will you help me when I need it?
- Will you let me know how I am doing?









Three Resources For You \$35 Conference Special							
THE TOP TEN MISTAKES Leaders Make	TOP TEN WAYS TO BE A GREAT LEADER HANS FINZEL	THE TOP TEN LEADERSHIP COMMANDMENTS					



